



2019 ANNUAL REPORT

and

FINANCIAL STATEMENTS



To be presented at the

ANNUAL GENERAL MEETING

On Sunday 08 December 2019 at 4.00 pm

in the Tawa Squash Club Lounge

PO Box 51-071 TAWA

67 Main Road, TAWA

Phone (04) 232 8200

TAWA SQUASH CLUB INC

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1. NOTICE OF ANNUAL GENERAL MEETING

Notice is hereby given that the 52nd Annual General Meeting of the Club will be held in the club lounge on Sunday, 8th December 2019 at 4.00pm.

Confirmation of Minutes of AGM held on 9th December 2018

Confirmation of Minutes of SGM held on 13th August 2019

Adoption of Annual Report

Adoption of Annual Accounts

Setting of Subscriptions and Building Levies

Election of Officers

General Business

All members and potential members are cordially invited to attend.

2. OFFICE BEARERS FOR 2019 SEASON

President

Geordie Grieve

Vice President

Anthony Bowe

Secretary

Nick Hogg

Treasurer

Nick Hogg

Club Captain

Chris Sinclair

Women's Co-ordinator

Louise Sinclair

Club Manager

Peter Bowers

Business Development Coordinator

Vacant

Property Co-ordinator

Simon Hogg

Junior Co-ordinator

Nikki Farmer

Squash Development Co-ordinator

Vacant

Committee: Brendan White, Fran Lints, Kim Grieve

3. HONORARY LIFE MEMBERS

C.E. Hodson L.B. Jarden I. De Bernado R.G. Pollard M.L. Honeyfield B.J. Thomson
(deceased) (deceased) (deceased)

M. Hribar P.J. Highsted G. Williams M. Slape S. Baker P. Bowers N. Ward-Thomas

4. INDEPENDENT REVIEWER

Not Appointed

5 REPORTS

5.1 PRESIDENT'S REPORT

I would like to start by thanking all those that help make our club so special. The committee, the volunteers, the major and minor sponsors, the members that turn up for tournaments and events, the other members that just turn up and play and Peter Bowers, the club manager, who is like a conductor overseeing everything. So many people giving their time and expertise. As in all committees members serve their time and move on and I'd like to acknowledge those who have decided (as at the time of writing this) to stand down from committee duties at the AGM this year – brothers Nick and Simon Hogg who looked after finance and property respectively, Nikki Farmer who has been our Junior Co-coordinator for the last three years, and Louise Sinclair who has been invaluable to the club over an extended period, in particular regarding women's squash and kitchen management. Much of what these guys have done is unseen by most but is vital to the club. Thanks so much.

As there are reports from other members of the committee and the club manager this will be short and sweet. I don't need to repeat anything they have covered.

The club has had an especially busy year, particularly with holding the E Grade National Super Champs, which is the biggest tournament the club has ever hosted. The tournament was a resounding success. I would like to acknowledge the huge amount of work this required and thank everyone who helped, especially Chris and Louise Sinclair. I would also like to thank The Mana Squash club for their help with this tournament allowing us to use their courts. Without them we couldn't have hosted the tournament.

One of the things close to my heart at Tawa Squash is getting a 4th court built. Progress to date includes gaining council permission to use more of their land and getting the Resource Consent approved. To date this has not cost the club any money. Once again, thanks go to everyone who has helped with this process. In particular, Kim Grieve for draft plans, Tim Perinpanayagam for putting together the submission to council and Angela Jones for facilitating the Resource Consent. I am now calling in a few favours trying to get the working drawings done early next year. Once complete they can go out for pricing and funding applications will be made. The goal is that the court will be completed in 2020. The initial plans can be viewed later in this report (Item # 6)

Congratulations to those members and teams who have won awards in 2019. Debbie Dunbar received the Wellington Senior Squash Women's player of the year and the Wellington Master's Women's player of the year; Liam McGrath the most improved junior boy, the Women's C division and the Women's E division interclub teams for winning their respective winter competitions, and the C Grade Women's team who won the regional C Grade Superchamps competition allowing them to represent Wellington at the Nationals in Invercargill.

Nationally, Nick Mita was awarded the Squash New Zealand Performance Coach of the Year after a busy year coaching both in New Zealand and overseas.

Meanwhile Oliver Dunbar was selected in the NZ under 13 team while sister Hannah joined him for the second year running in the New Zealand junior development squad. 2019 saw Tawa Squash Club as a finalist in the Sport Wellington Club of the Year for the second consecutive year but unfortunately without the winning success of 2018.

A first for the club this year was our inaugural Doubles tournament which had 2 divisions, an Open and a Social. Both divisions were huge successes and a lot of fun was had. Chris Sinclair made and donated a fantastic wooden trophy for each division.

Once again, thank you to everybody who has contributed to the club's continuing success this year and I look forward to continuing in 2020.

Geordie Grieve
President

5.2 PROPERTY AND ASSETS REPORT

2019 has seen another year of activity as we strive to provide our members with a modern and inviting facility to enjoy.

Key projects completed this year include:

- Completion of the new court booking system
- Installation of LED court lights
- Refurbishment of the downstairs court foyer area

Court Booking System

In April we went live with the new court booking system, with thanks to Trust House for providing funding for this to the tune of \$4,200. The new system is linked to the court lights, and provides the club with much greater visibility of court use and ability to manage court booking rules. It also provides remote access to open doors and turn on/off lights from the "cloud". It has also come with a touch screen for activating lights and after a more recent software update court bookings can also be made on this.

LED Court lighting

In June new LED lighting was installed in all three courts which has provided us with almost twice the illumination that we had with the degenerating fluorescent lights. The lights look much smarter and are less likely to be damaged from activity. And pleasingly our electricity costs appearing to have decreased with our power bills typically about \$100 a month lower. We are set to save even more money as we won't need to change the lights for at least 20 years (with the old fluoro lights we were getting mobile scaffolding and changing bulbs and starters every 18 months, taking three people a whole day!) Our thanks go out to the Hutt Mana Charitable Trust and the NZ Community Trust who both provided \$4,000 towards the \$12,500 cost with the Club funding the balance.



Downstairs Foyer Refurbishment

I don't know about you but prior to this refurbishment it felt like walking back into the 70's, so this work was long



overdue! I'm really pleased how we've turned somewhere that was narrow, crowded and dingy into a fresh, more spacious, and functional area. In true Tawa tradition this work was a real team effort - Richard Creasy, Chris Appleby and Scott Farmer gutted out the old desk and wall lining, Shaun McMeekin tidied up the wiring as best as could be done, Geordie Grieve's crew did the re-building work including the new seating, and Kevin Bellman painted the area at no cost. Some of these tasks were done at standard rates, some at cost and some at no cost so the overall value provided was terrific.

Working Bees

As well as these projects we also held two working bees that focused on completing a range of jobs so we keep on top of our club's maintenance schedule. It's hardly glamorous work so thanks to the 15 or so members (you know who you are!) who gave up your time for these. We really rely on club members volunteering their time for these which is much appreciated as it means we don't have to pay for the work to get done.

We're also lucky to have members who are willing to give their time to help keep our club ship shape with ad-hoc jobs that crop up from time to time, including:

- Margie Peterson, Anthony Bowe, Werner Pohl and Krishna Naidu lawn mowing & weed-eating
- Anna Du Plessis cleaning the club when we were in between cleaners
- Richie Hoare for numerous odd plumbing jobs
- Brendan White and Nick Hogg for patching holes in the walls of courts one and two.
- Darrin Leggett and Prea Devi for tidying up the back garden and filling the trailer with green waste.
- Geordie re-roofing the entrance-way (pictured)
- Malcolm Thomas replacing the ladies changing room carpet at no cost to the club.



Another year of regular action saw the club continue to maintain its fresh inviting feel.

Simon Hogg
Property Manager

5.3 CLUB CAPTAIN'S REPORT 2019

Wow, what a year 2019 turned out to be.

Not only did we run our regular tournaments to the usual high standards, but in 2019 we also hosted National E Grade Superchamps, 2 Women's 900 series, and our very first doubles tournament.

With the higher than usual number of tournaments and pushing the boundaries with regards to playing entries, 2019 put a huge workload on my volunteers and I want to give a huge thank you to all of you that helped out throughout the year. Special thanks go to Louise, Anna Du Plessis, and Deon Van Rensburg who have been instrumental in helping run the tournaments throughout the year.

Congratulations to our 2 club champions for 2019 – Duncan Smeaton and Debbie Dunbar.

List of tournament/events hosted by Tawa 2019

- Pak N Save Tawa Ham & Turkey Tournament
- Tawa Women's Open
- Tawa B and Below
- Totalflow Tawa B and Below
- A-Z Flooring Tawa Open
- Topaz II Wellington & Tawa Masters
- Womens 900 (x 2)
- National E Grade Superchamps (co hosted with Mana)
- Interclub – Autumn, Winter and Spring Competitions
- Harcourts Senior Club Champs
- Tawa Doubles

Chris Sinclair
Club Captain

5.4 JUNIOR'S REPORT

Our juniors have enjoyed a great year, with fantastic participation at all levels of the sport. We have had excellent attendance at Small Nix, the free coaching provided for 5 to 8 year olds every Friday of the school term excellently led by Scott Farmer. The Monday group coaching was well attended with all who participated improving their court skills and grading levels.

Coaching

For the fourth year we combined the group junior coaching with Mana Squash Club. This is run by Nick Mita of Mita Squash, together with his junior coach Natasha McMillan. Coaching is on eight Mondays each term. We have on average 15 to 20 Tawa juniors participating over the five sessions. Yet again, it has been wonderful to see so many girls attending these sessions, especially the beginner group which consists of five girls, all from Tawa. The annual cost of running this is about \$20,000 per year. This is mostly user pays (\$85 a term per junior). The size of the gap between user pays and the full cost depends on numbers.

Club Night

Junior Club Nights have been steady this year, and while we have not had record numbers like last year, we have a consistent group of juniors attending each week. As numbers weren't as high in the last two terms, we stopped charging a fee for non-members. Flynn Farmer was our only volunteer coach this year and he did a fantastic job of keeping the kids under control, well entertained and eager to come back week after week.

Tournaments

We held three tournaments this year, the 9 Hundy (60 entries), Junior Interclub (30 entries) and the Tawa Junior Open (38 entries). These tournaments were well attended by our juniors. Again, we relied on parent volunteers and had good help in that regard.

Black Knight Tawa Junior Open

The Tawa Junior Open was resurrected and returned to our courts at the start of August generously sponsored by Black Knight and Thump Sport. 38 juniors all played three games

each over two days and all participants appeared to enjoy the additional event that was provided for them. We are the only club in Wellington that has held our own “junior open” this year and it was a great turnout considering there were only 5 more at the Wellington Junior Open. The winners were both from the Mana Squash Club, Brian Stevens (boys) and Maiden-Lee Coe (girls.) A lucky draw for a Black Knight Quicksilver racket was won at prizegiving by Hannah Du Toit of Thorndon.



Junior Success

Below is a summary of the fantastic achievements our top juniors have experienced this year:

- Natasha McMillan, Hannah Dunbar (injury pulled her out) and Cam Dean represented Wellington at the Junior Nationals.
- Hannah and Oli Dunbar were both members of the NZ Junior Development Squad.
- Oli (pictured holding the NZ flag) was selected for the New Zealand Junior team in the Under 13 division.
- Oli also won the North Island Age Group under 13 title.
- Liam McGrath was awarded Wellington’s Most Improved Junior Boy with a gain of 1210 points at the Squash Wellington Awards.



Fundraising

Fundraising included running a BBQ stall at Spring Into Tawa, collecting a Junior Club Night fee for non-members of \$5 (for part of the year) and the sale of lollies. The junior funds in the bank are now \$1,190.

Junior Club Champs

Winners of the Junior Club Champs in 2019 were:

- Girls Junior Club Champ: Natasha McMillan
- Boys Junior Club Champ: Cam Dean
- Girls Under 17: N/A
- Boys Under 17: Skylar Potgieter
- Girls Under 15: Lara Comeskey
- Boys Under 15: N/A
- Girls Under 13: Lara Comeskey
- Boys Under 13: Flynn Farmer
- Girls Under 11: Elena Hogg
- Boys Under 11: Sam Thomas
- Most Improved Junior: Liam McGrath
- Ken Stafford Memorial: Flynn Farmer

(for fair play on and off the court)

Schools

Yet again Peter Bowers has done a great job organising the Squash in Schools programme. Around 120 students from St Francis Xavier had an introduction to squash over the last year with many of the children coming to Junior Club Night and even joining as members.

Nikki Farmer
Junior Convenor

5.5 SQUASH DEVELOPMENT REPORT

Programs & Initiatives:

Squash in Schools: We ran another “squash in schools” programme for St Francis Xavier School (120 kids for 5 sessions) at a discounted rate. The feedback again was fantastic and helped increase attendances at Junior Club night.

Mums and Bubs: It was a fairly slow year for Mums N Bubs but numbers started to increase towards the end of the period. A Tawa squash initiative since 2012, it is seen as a fantastic opportunity for new mums to have fun, meet other new mums, get/stay in shape and familiarising their kiddies with the squash facility at a young age. The Borough has maintained their generous presence providing a weekly free “coffee for 2” and a monthly \$50 meal voucher for a draw for all those who have been active.



Club Nights: Club night numbers were inconsistent with 15-20 some nights and a mere handful on others. Work is under way to ensure there are consistent numbers and a variety of activities.

Small Nix: This programme (for 5 – 8 year olds) was again popular and Scott Farmer’s ability to run the programmed maintained its high level.

Tawa Squash Challenge Ladder: A ladder system was created to allow casual individual challenges to take place throughout the year. With members able to challenge someone up to three places ahead of them, the concept has had a relatively quiet beginning. However it is another one of our many offerings that makes up a wide variety that members appreciate.

Triples Concept: A triples concept was tried for the second time this time with higher graded players (previously it was trialed with predominantly D and E grade players.) Six teams of 3 players were selected with all teams’ combined grading points kept under 7700. The teams played an interclub type competition with grading points at stake over 5 weeks and the feedback from the players was very positive.

Sevens Concept trialed: Another initiative was trialed – a quick fire game with a maximum of 7 hits per rally (if the receiver returns the eighth hit successfully they win the point and get the serve) and first to seven points wins. This is to encourage winning shots to be hit early (modelled on 20/20 cricket.) The trialists were predominantly D and E graded players but this is likely to be more suited to higher graded players who, on average, have much longer rallies.

Peter Bowers
Squash Development

5.6 CLUB MANAGER’S REPORT

Highlights of the Year

Squash New Zealand Squash Club of the Year

Hard on the heels of our regional Sports Club of the Year Award, Tawa Squash became the first Wellington club to win the NZ Squash Club of the Year award. This was the culmination of years of positive and progressive work by a multitude of club members and backs up the great reputation we have as a sports club. Although this was acknowledging work done in 2018 it was presented in our 2019 year.

C Grade Women's Superchamps Team

The C Grade girls (pictured relaxing after nationals) performed magnificently winning the regional superchamps competition and going on to represent Wellington at the National finals in Invercargill. A fantastic fundraising effort headed by Fran Lints saw their trip completely paid for. The girls performed extremely well and with an ounce of luck could have brought home the silverware.



Hosting of E Grade Superchamps Nationals

From Wednesday to late Saturday during the last week of September, Tawa Squash had all hands on deck hosting 120+ players and supporters from around the country. The event was an outstanding success and both the enhancement of our reputation and the financial success of the event were exceptional.

New Court Lights and Upgrading of Court booking System

Both of these are referenced in the property and assets report.

Sport Wellington Club of the Year Finalist AGAIN!

After last year being adjudged the Wellington Sports Club of the Year, Tawa Squash Club has again been selected as a finalist in the prestigious Sport Wellington annual awards.

Drive In Movie Fundraiser

A drive in movie was hosted by Tawa Squash at the Outlet City carpark as a fundraiser for building renovations. Blessed with brilliant weather, Bohemian Rhapsody was shown and was probably the first ever of its type in Tawa. Around \$500 was raised for Tawa Squash.



Pro Shop

Thump Sports again maintained a skeleton supply of equipment and allowed Tawa Squash Club to “caretake” the store on their behalf.

Thump Sport remained a loyal sponsor of Tawa Squash.



Cleaning

During the year we tried out different cleaning options including part time individuals and also trialing a commercial cleaning company, We finally settled on an individual, Cathy Percy, who was keen to help for up to 10 hours a week and has made some big improvements particularly in regard to the floors of the shower areas which have historically been hard to clean on account of their non-slip abrasive finish.

Tawa Squash Playing Initiatives

The 12th annual Tawa Ham & Turkey Tournament was a resounding success with many participating for the first time and absolutely loving it. Hosting 128 players meant the tournament had to start Tuesday and finished Sunday – probably the only one in NZ to span such a wide period. This tournament just continues to grow but with only three courts this is the maximum size we can cater for.



We again ran 2 internal “summer fun” 5 week series with 6 teams Tuesday and 6 teams Wednesdays – 5 in a team - 60 players total. These were run before Xmas and in February and were as popular as ever.

Due to time constraints and general congestion of courts we again didn’t run a Business House competition this year, an event that is often used to grow club’s memberships.

Social

The annual club champs was again a resounding success with 60 entries followed by a sit down dinner, an entertaining guest speaker in Jason Pine (pictured), and the witnessing of the All Blacks intense opening world cup game against South Africa.



A brilliant meal was provided courtesy of the C Grade Women’s Superchamps team who provided and delivered a two course meal as a fundraiser for their impending trip to the C Grade Nationals in Invercargill. This was a great club night and the All Blacks victory was a fitting conclusion to an excellent year at Tawa Squash. It was a shame the AB’s couldn’t go all the way.

Communication

We continued to send out a regular newsletter – at least once a month welcoming new members, thanking voluntary assistance, and acknowledging outstanding performance.

A face book presence provided a platform to reach out further and many posts were provided by members including video clips of key games played during the year.

We upgraded the camera above court two allowing us to broadcast games onto You Tube which we did occasionally during major events (Tawa Open, National E Grade Finals.)

Committee

This Annual Report indicates how busy the club was over the last year and there were many notable contributions. The key operational roles saw Nick ensure accountability with the books (and oversaw a healthy surplus), Simon kept the club looking smart and functional, Nikki again spent many hours catering for the juniors (with Scott and Flynn two significant sidekicks), Louise was away much of the time but when in town was a huge help especially in the kitchen, while Geordie, as new president, allowed the club to flow with little interference. Instead, he focused on the bigger picture of successfully securing permission to build a fourth court and ensuring transparency on the committee. The standout performer however, and nominee for the Squash Wellington volunteer of the year, was Chris Sinclair who put in more hours as a volunteer than most would be prepared to do over 3 or 4 years. His organizing of the draws and the running of tournaments was fantastic with all main stream tournaments fully subscribed (Tawa Open, Tawa B and Below, Tawa Masters) while the Club Champs was our biggest of its

kind in memory and the E Grade National Finals the biggest tournament we have probably ever experienced at Tawa. All went without a noticeable hitch. And to cap that off he provided a complimentary homemade meal for the Thursday evening casual players to enjoy and also used his hobby skills to construct a couple of impressive club trophies. Well done Chris and thanks for your efforts.

Sponsorship

Our historic sponsors again showed tremendous support over the last year. It can never be underestimated the contribution this loyal group has made over a long period.

Below shows much (but not all) of how they contributed.

A-Z Flooring	Tawa Open, Court 2 sponsorship, carpet services.
Harcourts Tawa	Club Champs, Tawa Open, Court 1 sponsorship, photocopying.
Thump Sports	Tournament Prizes, Balls.
GG Builders	Tawa Masters, Tawa Open, Court 3 sponsorship, building services
Totalflow	Tawa B Grade, Tawa Open, Court 3 sponsorship, plumbing services
Capital Dental	Court 1 clock sponsorship
McMeekin Electrical	Court 3 clock sponsorship, electrical services
Briscoes	Tawa Ladies Open sponsor
Pak N Save Porirua	Ham & Turkey Sponsor
North City Rentals	Vehicle Sponsorship E Grade Superchamps, other cash contributions.
The Borough	Sponsor of Mums N Bubs

Newer sponsors have also had an input during the year.

North City Motors (Kenepuru)	Sponsors for Superchamps
Travel Hub	Sponsor for Summer Fun
Black Knight	Sponsor for Tawa Junior Open

Grants

This year we received the following grants:

Hutt Mana Community Trust	Court Lights	\$4,000
NZ Community Trust	Court Lights	\$4,000
Trust House	Upgraded Booking system	\$4,200
Hutt Mana Community Trust	Team Travelling	\$3,000 (Womens C Grade Nationals)
Total		\$15,200

Tawa Squash Club is truly indebted to all those financial supporters.

Peter Bowers
Club Manager

5.7 BAR & KITCHEN REPORT

In general, excluding the last week of the year, our bar sales were about 5% higher than last year making this already our most successful year on record. On its own this was a very

satisfactory result considering the downward trend of sports clubs' bar performances. This growth was created by the significant activity throughout the year and also by fully subscribed tournaments and internal events meaning more people being present over a longer period.

However, during the last week of the financial year we hosted our most significant event ever, the E Grade National Superchamps Finals, which saw over 14% of our year's turnover pass through our till in less than a week. The result put bar turnover for the year over 24% up on last year, a phenomenal result.

Price Increase of Refreshments

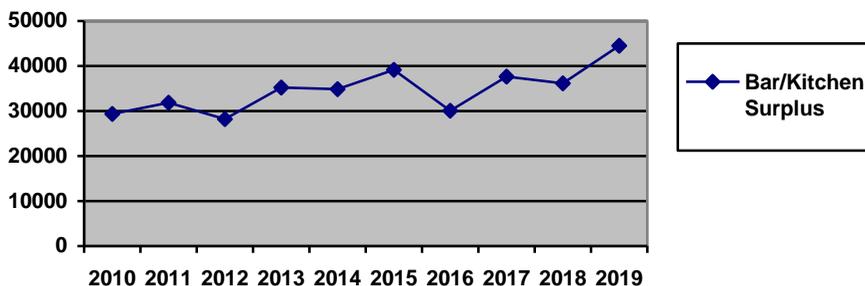
From 1st May our bar prices increased for the first time in four years, a decision made on account of annually increasing costs which include an increase in delivery charges for kegs, increased charges for Coca Cola products, and annual rises in government taxes on alcohol.

There are several other costs associated with the bar that also need to be covered and whose prices have also risen including license fees, chiller maintenance, future chiller and dishwasher purchases, dishwasher maintenance, keg gas purchase and gas bottle hire, and beer line cleaning.

We also need to be aware the ice bank (to keep draught beer cold) and glass cleaner both need replacing in the near future.

A 54% gross profit (target 52%) was achieved, slightly up on last year and assisted by the price increase.

Thanks go out to all those who helped behind the bar and in the kitchen, both at functions and during squash events. In particular Louise Sinclair has been a tower of strength again volunteering for many activities especially in the kitchen, and Terry Henry was a real go-to man providing regular and reliable assistance.



Peter Bowers
Bar & Kitchen Manager

5.8 FINANCE REPORT

2019 was a very solid year for the club financially, culminating in a surplus of \$16,741 before non-trading items, depreciation, and transfers to club reserves, and \$12,970 recorded as the current year earnings bottom line.

Our Membership income increased 3.4% from the previous year to \$59,298, while membership subs have not increased. Membership numbers have dropped off in the second half of 2019 so at current levels membership income will be down next year if this trend is not reversed.

Bar & kitchen profits were outstanding this year, at \$45,818, up 27% from last year. This was largely on the back of an extremely busy period at the end of the year that included hosting the E Grade Superchamps Nationals. We won't be hosting a national's next year and so bar & kitchen expectations for 2020 should be pared back accordingly.

Our generous group of sponsors continued their support of the club in 2019, with just over \$8,000 provided in sponsorship income for advertising and tournament/superchamps sponsorship.

We received \$6,617 in grants for competitive play/coaching, and another \$12,200 for the court lighting and booking system upgrades.

We endeavoured to spend some club funds this year. The foyer upgrade was club funded (\$4278), and the club contributed to the court lighting upgrade (\$4640) and booking system upgrade (\$2865).

The club remains financially liquid with current assets exceeding current liabilities by \$83k at financial year end compared to \$66k at the same time last year. Our \$94,851 bank balance supports our liquidity.

The club collected \$7,963 in member's contributions to the building levy, and this total was unspent during 2019 and therefore transferred to the General Club Reserve. The General Club Reserve has grown to \$22,658.

By all accounts these are very positive financial results and put the club in a good position for the year ahead.

Nick Hogg
Treasurer

Statement of Financial Performance

Tawa Squash Club Inc

For the year ended 30 September 2019

Account	2019	2018
Income		
Membership		
Subscriptions (excl building levy)	57896.09	55436.29
Pay to Play	479.34	975.02
Visitors Fees	922.85	925.01
Total Membership	59298.28	57336.32
Bar & Kitchen		
Bar Sales	82204.49	66310.28
Bar Expenses	-37878.64	-32094.22
Kitchen	1492.31	1903.03
Total Bar & Kitchen	45818.16	36119.09
Other Net Trading Income Ref Note 3		
Interclub	1517.80	1514.64
Superchamps Ref Note 4	-578.67	70.25
Tournaments Ref Note 5	3448.79	5213.73
Juniors Ref Note 6	657.93	-444.44
Coaching & Refereeing	2098.69	-906.36
Facility Hire	2456.53	3056.48
Key Tags	541.33	1031.01
Merchandise	-81.47	-245.14
Pro Shop Rental Ref Note 7	1800.00	1800.00
Total Other Net Trading Income	11860.93	11090.17
Other Income		
Interest Income	2619.79	1978.46
Misc Fundraising	922.48	1036.40
Sponsorship Advertising Ref Note 8	2539.13	2647.83
Sponsorships and Grants Ref Note 9	0.00	2580.00
Sundry Income	615.65	216.89
Total Other Income	6697.05	8459.58
Gross Profit	123674.42	113005.16

Operating Expenses

Management		
Club Manager	52710.44	54753.64
Total Management	52710.44	54753.64
Facilities		
Audit / Review	850.00	0.00
Bank Fees	827.11	754.21
Cleaning	5789.25	5762.56
Club Improvement costs Ref Note 10	4675.29	0.00
Electricity	8415.21	8144.13
General Expenses Ref Note 11	2488.59	3345.82
Insurance	6098.13	5789.97
Lease	764.86	1281.61
Rates	3169.32	3408.26
Repairs & Maintenance (other)	518.60	1186.91
Repairs & Maintenance (building) Ref Note 12	2318.87	4064.00
Security	849.04	611.86
Subscriptions Ref Note 13	2123.68	2087.28
Telephone	1643.70	1561.32

	Total Facilities	40531.65	37997.93
Playing	Affiliation Fees - New Zealand	6543.13	6122.17
	Affiliation Fees - Wellington	6350.02	6100.00
	Photos & Cups	798.00	648.49
	Total Playing	13691.15	12870.66
Total Operating Expenses	106933.24	105622.23	
	Net Profit before non-trading items	16741.18	7382.93
Non-Trading Income			
	Grants for Capital Expenditure Ref Note 14	12200.00	4500.00
	Subscriptions - Building Levy Ref Note 15	7962.59	7614.78
Total Non-Trading Income		20162.59	12114.78
Depreciation			
	Depreciation	15125.05	11136.97
Total Depreciation		15125.05	11136.97
	Net Profit after non-trading items	21778.72	8360.74
Transfer to the Club Reserves			
	Transfer to General Club Reserve Ref Note 15	7962.59	7614.78
	Transfer to Junior Reserve Ref Note 6	845.74	-444.44
Total Transfer to the Club Reserves		8808.33	7170.34
	Current Year Earnings	12970.39	1190.40

Statement of Financial Position

Tawa Squash Club Inc
As at 30 September 2019

	Account	30 Sep 2019	30 Sep 2018
Assets			
	Bank		
	General Account	27180.69	21101.38
	Investment Account	66612.62	59797.50
	Membership AP's	1057.34	11050.21
	Total Bank	94850.65	91949.09
	Current Assets		
	Accounts Receivable Ref Note 16	11477.43	3761.50
	Accrued Interest	814.86	157.00
	Cash on hand	310.70	349.00
	GST recoverable	600.62	1590.20
	Junior Coaching Receivables Ref Note 17	3302.87	669.35
	Prepayments Ref Note 18	4985.10	4436.60
	Stocks Key Tags	440.00	354.78
	Stocks Bar	3885.00	3880.00
	Stock Merchandising	339.13	217.39
	Total Current Assets	26155.71	15415.82

Fixed Assets		
Buildings	438615.62	438615.62
Acc Depreciation Buildings	-	-
Courts	177865.53	169271.55
Acc Depreciation courts	16735.00	16735.00
Acc Depreciation furniture & fittings	-16735.00	-16735.00
Furniture & Fittings	60583.00	60583.00
Acc Depreciation - Furniture & Fittings	-56334.55	-55862.50
Junior Academy Equipment	4490.79	4490.79
Acc Depreciation - Junior Academy Equipment	-4488.63	-4484.23
Key Tag access system	10140.00	10140.00
Acc Depreciation - Key Tag access system	-9905.79	-9847.24
Land	58900.00	58900.00
Plant & Equipment Ref Note 19	44950.69	25245.70
Acc Depreciation - Plant & Equipment	-22743.13	-16747.06
Total Fixed Assets	346342.47	341762.53
Total Assets	467348.83	449127.44
Liabilities		
Current Liabilities		
Accounts Payable	31786.21	13676.08
Grants in advance	0.00	1174.00
S Tinkler	0.00	20000.00
Subscriptions received in advance	5900.05	6393.51
Total Current Liabilities	37686.26	41243.59
Total Liabilities	37686.26	41243.59
Net Assets	429662.57	407883.85
Equity		
Building revaluation reserve	396424.00	396424.00
Current Year Earnings	12970.39	1190.40
General Club Reserve Ref Note 20	22657.97	14695.38
Juniors Reserve	1190.21	344.47
Retained Earnings	-3580.00	-4770.40
Total Equity	429662.57	407883.85

Movements in Equity

Tawa Squash Club Inc
For the year ended 30 September 2019

Account	2019	2018
Equity		
Opening Balance	407883.85	400308.11
Current Year Earnings	12970.39	1190.40
General Club Reserve	7962.59	6586.21
Juniors Reserve	845.74	-444.44
Retained Earnings	0.00	243.57
Total Equity	429662.57	407883.85

NOTES TO THE FINANCIAL STATEMENTS – 30 SEPTEMBER 2019

1 Statement of Accounting Policies

These financial statements are special purpose financial statements prepared for the purposes of the club members and club management purposes. They have been prepared

on an historical cost basis, except as otherwise noted below. The information is presented in New Zealand Dollars.

Accounting policies have been applied on a consistent basis with those of the previous reporting period except as otherwise noted below. Prior year comparatives have been restated to the current year classifications.

(a) Particular Accounting Policies

The following particular accounting policies which significantly affect the measurement of financial performance and financial position have been applied:

(i) Income and expenditure are stated exclusive of Goods and Service Tax.

(ii) Fixed Assets

The cost of purchased fixed assets is the value of the consideration given to acquire the assets.

Land and buildings are recorded at net current value.

(iii) Depreciation

The following depreciation rates have been used:

Buildings	0 – 2% SL
Furniture & Fittings	10% DV
Academy Equipment	67% DV
Kay Tag System	20% DV
Plant & Equipment	20 – 67% DV

(iv) Inventory

Stocks are stated at the lower of cost and net realisable value. Cost is determined on a first in, first out basis.

(v) Accounts Receivable

Accounts receivable are stated at estimated realisable value after providing for debts where collection is doubtful.

(vi) Taxation

As the club is an organisation established primarily for the purpose of promoting an amateur sport for the recreation of the general public, and no part of the club may be available to be used for private profit of its members, it is exempt from Income Tax under section CW42 Income Tax Act 2007.

2 Schedule of Assets

Land and Buildings

Land and building assets are recorded at the 1 September 1995 Government Valuation of \$417,000, less an allowance of 5% for disposal which equated to a land value of \$58,900 plus a building valuation of \$337,250 at that time. In 2007 two additions were capitalised, Bar and Lounge for \$40,956 and Fire Alarm for \$3,250. This raised the current building cost to \$381,456. In 2009 we capitalized the shower renovations for \$43,410 raising the building cost to \$424,866. In 2012 Preliminary Extension costs of \$7,622 were capitalized raising the building value to \$432,488 and in 2017 the roof over the deck was capitalized \$6,129 raising the building value to 438,616. The current Ratable Valuation of land and buildings is \$ 1,010,000 effective 1 September 2018.

Depreciation Schedule

Tawa Squash Club Inc

For the year ended 30 September 2019

Name	Cost	Opening Value	Purchases	Disposals	Depreciation	Closing Value
Buildings						
Buildings	381,456.00	221,583.04	0.00	0.00	7,629.12	213,953.92
Preliminary Extension Costs	7,621.98	7,621.98	0.00	0.00	0.00	7,621.98
Renovation - Deck Roof 1/2	4,833.00	4,688.01	0.00	0.00	96.66	4,591.35
Renovation - Deck Roof 2/2	1,296.00	0.00	0.00	0.00	0.00	0.00
Renovations Aug 2009	43,410.00	35,451.40	0.00	0.00	868.20	34,583.20
Total Buildings	438,616.98	269,344.43	0.00	0.00	8,593.98	260,750.45
Courts						
Courts	16,735.00	0.00	0.00	0.00	0.00	0.00
Total Courts	16,735.00	0.00	0.00	0.00	0.00	0.00
Furniture & Fittings						
Furniture & Fittings	60,583.00	4,720.50	0.00	0.00	472.05	4,248.45
Total Furniture & Fittings	60,583.00	4,720.50	0.00	0.00	472.05	4,248.45
Junior Academy Equipment						
Junior Academy Equipment	2,752.52	6.56	0.00	0.00	4.40	2.16
Junior Equipment ex Grant	1,738.27	0.00	0.00	0.00	0.00	0.00
Total Junior Academy Equipment	4,490.79	6.56	0.00	0.00	4.40	2.16
Key Tag access system						
Key Tag Access Software Upgrade ex Grant	1,705.00	0.00	0.00	0.00	0.00	0.00
Key Tag Access System	8,435.00	292.76	0.00	0.00	58.55	234.21
Total Key Tag access system	10,140.00	292.76	0.00	0.00	58.55	234.21
Land						
Land	58,900.00	58,900.00	0.00	0.00	0.00	58,900.00
Total Land	58,900.00	58,900.00	0.00	0.00	0.00	58,900.00
Plant & Equipment						
Court Booking System	7,064.59	0.00	7,064.59	0.00	1,766.15	5,298.44
Court LED Lights	12,640.40	0.00	12,640.40	0.00	674.15	11,966.25
Defibrillator ex Grant	2,705.00	0.00	0.00	0.00	0.00	0.00
Digital Scoring System	4,743.57	3,949.02	0.00	0.00	2,645.84	1,303.18
Heat Pump	2,263.00	1,120.04	0.00	0.00	224.01	896.03
Heat Pumps	2,572.96	1,018.75	0.00	0.00	203.75	815.00
Heat Pumps Court 1 & 3	4,100.00	1,819.30	0.00	0.00	363.86	1,455.44
Heat Pumps Court 1 & 3 Installation	1,027.03	591.57	0.00	0.00	118.31	473.26
Laptop	0.00	0.00	0.00	0.00	0.00	0.00
Laptop Computer	738.26	0.00	0.00	0.00	0.00	0.00
Projector	565.22	0.00	0.00	0.00	0.00	0.00
Security Cameras ex Grant	5,922.00	0.00	0.00	0.00	0.00	0.00
Stove ex Grant	608.70	0.00	0.00	0.00	0.00	0.00
Total Plant & Equipment	44,950.73	8,498.68	19,704.99	0.00	5,996.07	22,207.60
Total	634,416.50	341,762.93	19,704.99	0.00	15,125.05	346,342.87

3 Other Net Trading Income

Line items recorded in this section contain net summaries of income and expense accounts.

4 Superchamps Sponsorships and Grants

C Grade women's team to the Superchamps Nationals in Invercargill. In addition to a solid fundraising campaign we received the following sponsorship and funding:

\$500 – TotalFlow

\$500 – GG Builders

\$500 – Harcourts Tawa

\$500 – A-Z Flooring

\$250 – North City Motors

\$200 – Squash Wellington

\$3000 – grant from Hutt Mana Charitable Trust

5 Tournaments

Tournament Sponsorship of \$3449 included:

- A-Z Flooring - \$1317 for the Tawa Open
- Geordie Grieve Builder - \$700 for Tawa Masters
- Harcourts - \$500 for Tawa Club Champs and \$200 for Tawa Open
- Totalflow - \$700 for Tawa B & Below

6 Transfer to the Junior Reserve

This year Juniors activities reported a surplus of \$658 and so this amount has been transferred to the Junior Reserve.

7 Pro Shop Rental

The pro shop is rented by Thumps Sports at \$150 per month. All sales are taken over the bar and logged in a Thump reconciliation folder and paid to Thump on a monthly basis. These funds are banked against the suspense account code so has no impact on the P&L. In addition, Thump contribute \$46 monthly to cover bank fees from the bar Eftpos machine.

8 Sponsorship Advertising

Sponsorship of \$2539 (excl GST) included:

- A-Z Flooring - \$1000 for Court 2 Tin, Front Wall, Door.
- Totalflow - \$500 for the Court 3 Tin. (3 year contract 2017-2019).
- Harcourts - \$217 from 1 house sale for court 1 advertising.
- GG Builders \$300 for Court 3 Front Wall. (3 year contract 2017-2019).
- McMeekin Electrical - \$261 for Court 3 south wall (3 year contract 2016-2019).
- Capital Dentists - \$261 for Gallery Clock north wall.

9 Sponsorships and Grants

- One Foundation - \$3617 for coaching programmes has been reported against Junior Coaching Receivables (\$953) and Coaching & Refereeing Revenue (\$2664).

10 Club Improvement Costs

New category created to record expenditure on improvements to the club that are not capitalised.

This year the major activity in this category was the foyer upgrade project.

11 General Expenses

Xero, Eftpos, Hello Club & web hosting expenses have been moved from General Expenses into the Subscriptions expense category. Major items in the General Expenses category were:

\$544 – printing & stationary

\$406 – advertising

12 Repairs & Maintenance (building)

This year mainly consisted of the usual repairs, eg blocked sewer, repairing broken lights, court repairs. The largest expense was to replace the sewer to the women's toilets downstairs (\$893).

13 Subscriptions

This comprises Xero, EFTPOS, Hello Club, and web hosting.

14 Grants for Capital Expenditure

- \$4000 from Hutt Mana Charitable Trust for court lighting upgrade.
- \$4000 from NZ Community Trust for court lighting upgrade.
- \$4200 from Trust House Foundation for booking system upgrade.

15 Subscriptions - Building Levy:

A building levy was added to subscription and casual rates in March 2010 after a successful motion at the AGM in 2009. The primary purpose of the levy was to generate funds to assist with capital expenditure as opposed to maintenance. The levy was based on 15% of the chargeable subscription or casual rate rounded up to the nearest \$5. The AGM voted in 2016 to continue the levy indefinitely instead of voting every 2 years on its continuation. \$7,963 was collected during the year and has been carried forward into the General Club Reserve to assist with future projects requiring capital expenditure.

16 Accounts Receivable

Includes \$6950 cash that was banked on September 30 but not processed by bank until 1 October (next financial period). This is essentially cash on hand, with genuine accounts receivables at \$4527.

17 Junior Coaching Receivables

The Junior coaching program run by Mita Squash for Tawa & Mana juniors is invoiced through Tawa's accounts. The amount of \$3303 is the shortfall incurred by this program as at 30 Sept 2018. At the end of school term 4, the total shortfall will be split with Mana and repaid.

18 Prepayments

This item comprises prepaid insurance premiums accrued for next year.

19 Plant & Equipment

Court LED lights and new Booking System were capitalised to Plant & Equipment.

20 General Club Reserve

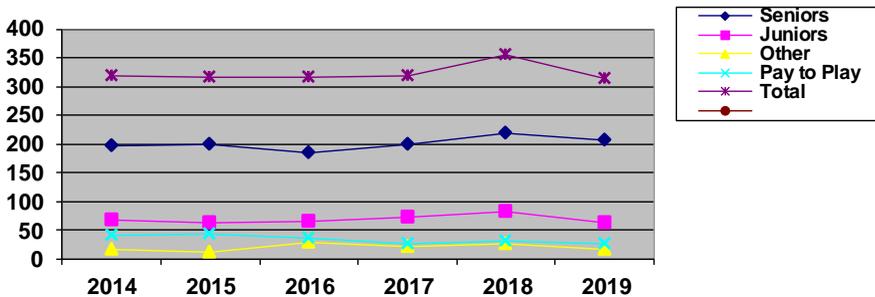
During the year \$7,963 building levy was collected and has been transferred to the General Club Reserve. There were no deductions from the General Reserve this year.

5.8 CLUB MEMBERSHIP REPORT

Membership numbers in 2019 dropped by over 7% from the robust growth experienced in the previous year. There was no particular reason that surfaced although busy lifestyles, moving out of the district and injuries accounted for most. Junior numbers declined by over 20%, a concern that will need attention in the immediate future.

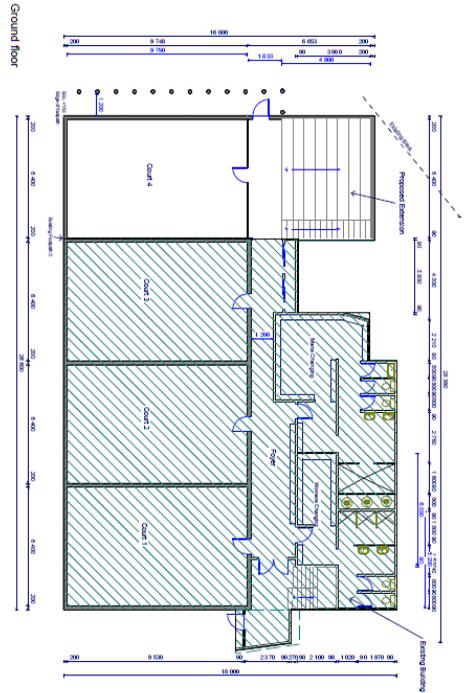
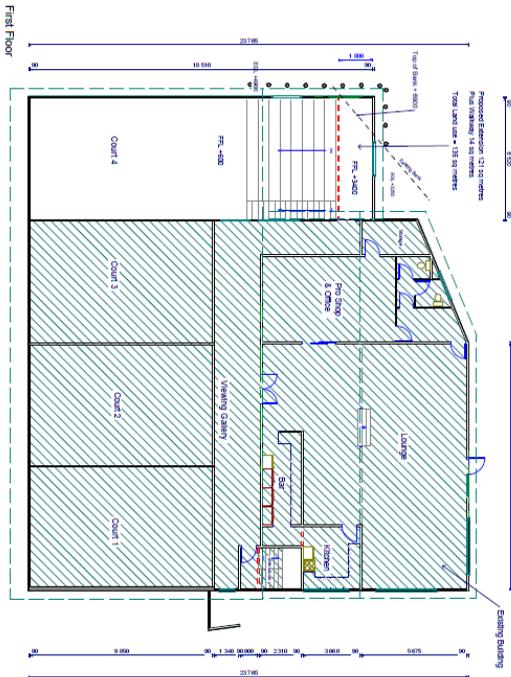
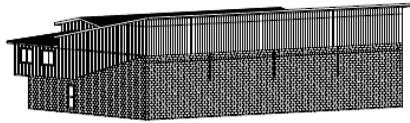
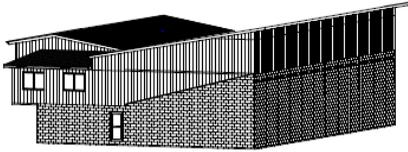
The drop in numbers didn't reflect in subscriptions which were up just over 3% over the year but this growth was created by momentum from the previous year which tailed off as the year progressed. Due to regular court congestion issues it was decided by the committee not to drive membership growth until we are in a position where we can cater for growth.

	2013	2014	2015	2016	2017	2018	2019
Seniors	160	196	199	185	199	218	207
Juniors	68	67	63	66	72	81	63
Other	14	16	11	29	21	25	16
Pay to Play	46	40	44	36	27	31	27
Total	288	319	317	316	319	355	313



6. INITIAL BUILDING DESIGN COURT 4

Perspective views



7. OBITUARY

Davis Olsen

David passed away suddenly at home on July 26th from a suspected heart attack at the age of 58. He was a member at Tawa Squash for 9 years and was a regular at all our tournaments, both competitive and friendly, and a regular interclub player. Wife Jenny was also a member for a similar length of time and the only reason they left Tawa Squash was because of a move to Pukerua Bay making the Mana Squash Club a much more logical club to belong to.



Dave's farewell and celebration saw 24 members from the club attend. Most of this contingent, together with a group from Mana Squash, created a guard of honour with squash rackets raised as David was carried to the hearse. This action was, according to Jenny, commented on with admiration by many guests.

May David rest in peace.

8. SPONSORS

Tawa Squash Club wishes to acknowledge the support of the following sponsors over the past season.



Recent Grants



Discounted services to Tawa Squash Club



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Harcourts